Fractional CTO & Enterprise Architect

Clarity. Control. Confidence in technology decisions.

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Helping founders, boards, and transformation leaders align technology with business outcomes

quickly, safely, and without the £200K permanent hire.

Technology isn't the problem. It's the noise around it.

Most organisations struggle not because of technology failure, but because of:

- Unclear ownership and decision-making

- Legacy systems and rising costs

- Misaligned teams and endless "strategy decks"

- AI confusion and vendor-driven hype

From complexity to clarity. From risk to results.

- Strategic alignment between business and technology

- Cost control and measurable ROI

- Confident board-level decisions

- Delivery that feels calm, not chaotic

If this sounds familiar, we should talk.

- Your tech feels like a black box — high cost, low confidence
- Projects are stuck, morale is down, or delivery feels chaotic
- You need a trusted voice between the boardroom and the engineering team

Segments:

- Founders & CEOs (SaaS / tech-enabled, £2M–£50M)
- Private Equity & Portfolio Boards
- Enterprise & Public Sector Transformation Leaders

Three ways to work together

Fractional CTO

- Strategic leadership without a full-time hire.
- Attend board meetings, guide tech teams, own decisions.

Technology Turnaround

- Stabilise delivery, reduce waste, and rebuild confidence.
- You get a recovery plan and hands-on leadership.

Transformation Advisory

- Independent expertise for major change.
- Align capability, investment, and governance to deliver value.

Simple, structured, and transparent

Diagnostic (Weeks 1-2)	Execution (Weeks 3-12)	Momentum (3-12 months)

- Rapid assessment to identify top priorities
- Embedded leadership or advisory execution
- Transition to sustainable internal capability

"Clarity first, then control , then confidence"

Recent Results

Client	Engagement	Outcome
SaaS Scale-Up	Advisory CTO	28% cost reduction and AI strategy
Public Sector SaaS	Embedded CTO	ISO 27001 certification and 40% faster delivery
UK Bank	Transformation Partner	£50M+ savings and reduced compliance risk

What Clients Say

"Richard gave us clarity when we needed it most. Within weeks, our delivery stabilised and board confidence returned."
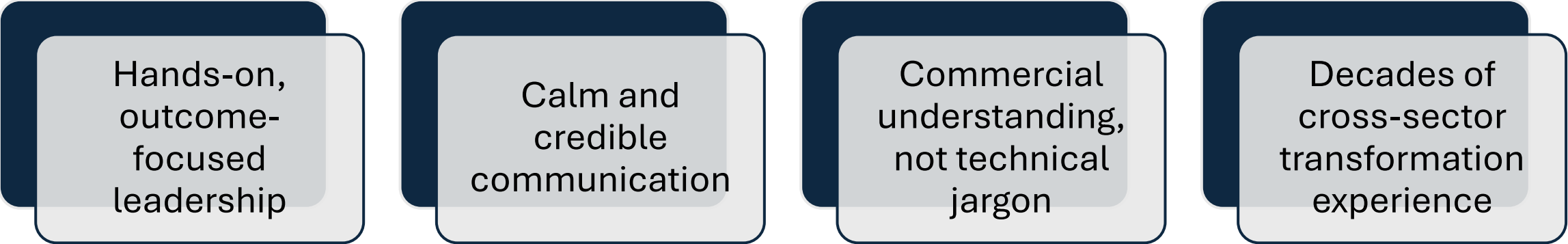CEO, SaaS (£8M ARR)

"He speaks both boardroom and server room. Calm, clear, and relentlessly effective."
CFO, Manufacturing

"One of the best Enterprise Architects I've worked with in 20 years."
Senior Data Architect, Riskonnect

Flexible Models, Predictable Value

Model	Duration	Ideal For	From
Fractional CTO Retainer	1–2 days/month	Strategic direction	£3,000/month
Turnaround Engagement	2–4 months	Delivery rescue	£12,000/project
Transformation Advisory	3–12 months	Major programmes	£15,000/project

Not a consultant. A partner in delivery.

Hands-on, outcome-focused leadership

Calm and credible communication

Commercial understanding, not technical jargon

Decades of cross-sector transformation experience

Professional Credentials

Chartered IT Professional (CITP)

Member, British Computer Society (MBCS)

Member, Institute of Directors (MIoD)

TOGAF 9 Certified Practitioner

25+ years across Defence, Banking, Manufacturing, Government

Calm, Evidence-Based, Human.

Technology leadership should feel calm, not chaotic.

I believe in:
- Open communication
- Evidence before opinion
- Kindness under pressure

Two Ways to Begin

Option 1 – 60-Minute Discovery Call
No cost, no obligation. You leave with at least one actionable insight.

📅 [Book your call](#)

Option 2 – Email Directly
Prefer to start with a conversation?
✉️ richard@ctocaio.com

Make technology your competitive advantage.

I help leaders make better technology decisions, faster, safer, and with less waste.